



2011 Company Application Packet

(Domestic Applicant)

Application Check List

Please thoroughly complete and return the following Items.
(failure to thoroughly complete the enclosed forms and/or submit any additionally requested information may result in processing delays)

- Application
- Membership Agreement
- Vessel Registration Form
- *OSAG Review Module Answer Key Page (must be 100% accurate)

***Not Required for Renewing Applicants**

- Credit Card Auth Form AF-01 (if paying with credit card) or check made payable to PAPO

In addition please supply copies of the following:

- Required Vessel Survey or Inspection Documents (Vessel Docs)

To avoid processing delays, please ensure that all paperwork is thoroughly completed.



2011 Benefits Package

- Membership in PAPO may help to qualify you for insurance programs offered by approved, A Rated affiliate carriers. Including newly proposed discount programs for long term members in good standing.
- Membership may help you gain a competitive advantage during contract acquisitions with companies such as Royal Caribbean and Carnival Cruise lines, Marriot, Hilton and others.
- Save over 15% on Random Drug Testing Program enrollment fees through Maritime Consortium Inc. www.drugfreevessel.com
- Receive *Members Only* Access to the PAPO website, including Industry news, important updates, Crew locating and employment services.
- Access Downloadable business forms, logs, schedules and other helpful management tools.
- PAPO has partnered with Bank of America to offer "Member's only" 1.77% and .10 cent transaction fee on merchant services. See PAPO website for details.
- Take advantage of *Members Only* savings on website design and hosting packages through, www.Riotta.com
- Save on USCG Captain License prep school tuition through Sea-School www.seaschool.com and other participating vendors.
- Job training and placement services. (Coming Soon)
- Access Exclusive *Members Only* savings on parasail equipment and accessories purchased from the participating affiliate vendors listed below; also save on canopy and flight equipment inspection fees.
 1. Commercial Water Sports (CWS) www.cwsboats.com
 2. Parasail Workshop & Custom Chutes www.customchutes.com
 3. Sport Chutes www.sportcutesovertexas.com
(Save 10%-20% on select equipment, accessories and inspection fees contact vendor for details)
- Save over 50% on full Membership in the NMCA (National Marine Charter Association), through the PAPO affiliate association program, this includes all the outstanding additional benefits the NMCA offers. www.marinecharter.org (10 member minimum participation required)



Company

Domestic Applicant

844 West Mission Bay Drive
San Diego, CA 92109
Phone: (858) 488-9100
Fax: (858) 488-6500
Website: www.teampapo.org

- Completion of this Application does not constitute Membership in the organization. Membership is activated only upon review and approval of this application by PAPO.
- All Memberships expire on December 31st of each year, regardless of date joined Date: _____

COMPANY PROFILE (check one) New PAPO Member Renewing PAPO Member

In order for us to accurately complete your profile please provide the following information (complete all fields and print clearly)

Legal Business Name: _____

DBA (if applicable): _____

Owner/Office Name: _____ Contact Phone: () _____

Mailing Address: _____ Insurance Carrier: _____

City: _____ State: _____

Zip/Postal Code: _____ Country: _____ Marina Dock: _____

Address of Business/Vessel Location if different from above: _____

City: _____ State: _____

Zip/Postal Code: _____ Country: _____ Marina Dock: _____

Business Phone: () _____ Fax: () _____ Mobile Phone () _____

E-Mail Address: _____ Website Address: _____

MEMBERSHIP FEES (All Memberships expire on December 31st of each calendar year, regardless of date joined.)

- Membership includes: (1) Company Membership, (1) Wall Certificate, (1) Decal (per vessel)
- It is required that each company vessel be operated by a PAPO Member Captain, and display a Member Vessel Decal

FEE SCHEDULE	
2011 Annual Company Membership Fee	\$ 499.00
Additional Decals & Certificated (optional)	\$ 19.00 ea

CHECK LIST (Please use checklist provided below)

- Completed Application
- Signed Membership Agreement
- OSAG Answer Key (must be 100% accurate)
- Vessel Registration Form
- Vessel Documentation (failure to submit will delay processing)

FEES DUE

Company Membership Fee	\$ _____
Additional Wall Certs _____	\$ _____
Additional Vessel Decals _____	\$ _____
Standard Shipping & Handling	\$ 7.00
Expedited Processing Fee \$39.00 (Expedited Applications will be posted within 24 hours)	\$ _____

PAYMENT METHOD

- Check (please make payable to PAPO)
- Credit Card (complete and submit form AF-01 Credit Card Authorization)

Total Fees Due \$ _____

Please do not submit application package unless all items are thoroughly complete - doing so will cause processing delays

OFFICE USE ONLY Rec'd: _____ Ent: _____ Filed: _____ Ship'd: _____ Member # _____



**PROFESSIONAL ASSOCIATION OF PARASAIL OPERATORS
MEMBERSHIP AGREEMENT**

As a condition to Membership in the Professional Association of Parasail Operators (PAPO), an Applicant should carefully read this Agreement with full knowledge and understanding of its terms and conditions and return a signed copy of this Agreement to PAPO, along with full payment of the applicable Membership Dues, signifying Applicant's acceptance of this Agreement and request for Membership in PAPO. Otherwise, an Applicant should immediately return the unsigned copy of this Agreement to PAPO, together with any "Membership Materials" received therewith, signifying Applicant's refusal of this Agreement and Membership in PAPO.

Upon receipt and acceptance of a signed copy of this Agreement, payment of the applicable Membership Dues and determination of qualification of Applicant, in PAPO's sole and absolute discretion, Evidence of Membership shall be issued to Applicant who thereafter shall be a Member, enjoying all rights and privileges of Membership, subject always to the terms and conditions of this Agreement.

1. Membership in PAPO confers only the rights and privileges existing from time to time, as promulgated by PAPO in PAPO's sole and absolute discretion, and, in no event, shall confer any ownership, control or voting rights in PAPO.
2. A Member shall, at all times:
 - 2.1. Adhere to the terms and conditions of this Agreement.
 - 2.2. Place passenger safety first.
 - 2.3. Operate in strict compliance with PAPO Operating Standards and Guidelines (OSAG), as amended from time to time.
 - 2.4. Operate all vessels under the direct supervision of a PAPO registered Captain.
 - 2.5. Submit to PAPO Compliance Program Audits and Inspections which may include random and unscheduled site visits.
 - 2.6. Provide information to PAPO in a prompt, truthful, complete and accurate manner, whether solicited by PAPO or required to be provided to PAPO pursuant to PAPO Operating Standards and Guidelines.
 - 2.7. Provide to PAPO complete contact information to which notice may be provide to Member under this Agreement, including prompt updates thereto.
 - 2.8. Utilize Membership Materials in accordance with this Agreement.
3. Membership is non-transferable and is issued annually on a calendar year basis. Unless renewed by Member in accordance with PAPO renewal policies, Membership shall expire on the earlier of: (i) the date set forth on the then current Evidence of Membership, or (ii) written notice of Member's termination for violation of this Agreement, issued in PAPO's sole and exclusive discretion, or (iii) as a captain or mate, upon departure from employment of a member company.
4. Member shall defend, indemnify, and hold harmless, absolutely and unconditionally, PAPO from and against any and all damages, losses, claims, demands, actions, causes of action, costs, expenses, liabilities and obligations of any kind whatsoever, including, but not limited to, attorney's fees, arising out of, related to, or connected with this Agreement and the matters contemplated hereby, which such provision shall survive the termination of this Agreement.
5. In no event shall PAPO be held liable under this Agreement or the matters contemplated hereby for an amount exceeding Member's most recent Membership Dues, which such provision shall survive the termination of this Agreement.
6. This Agreement may be amended from time to time in PAPO's sole and absolute discretion and, in such event, PAPO will promptly provide Member a copy of any such amendments.
7. Member acknowledges that all Membership Materials provided to Member by PAPO shall be and are the sole and exclusive property of PAPO and Member shall take no action inconsistent with the ownership of any such Membership Materials. Upon the termination of this Agreement and Membership in PAPO, Member shall immediately cease the use of all Membership Materials and promptly return to PAPO all Membership Materials or items containing or incorporating any Membership Materials with a written statement setting forth Member's compliance with these provisions regarding Membership Materials.
8. This Agreement shall be governed in accordance with the laws of the State of California without regard to principles governing choice of law or conflicts of law. All conflicts regarding this Agreement or the matters contemplated hereby shall be decided by binding arbitration in San Diego County, State of California by an arbitrator selected by the parties hereto or, if the parties cannot agree, by a court of competent jurisdiction located in San Diego County, State of California, which such provisions shall survive the termination of this Agreement.

Having carefully read the foregoing and understanding it to be a legally binding document, the undersigned hereby executes this Agreement and requests Membership in PAPO subject to all of the terms and conditions set forth herein.

Applicant Signature

Printed Name of Applicant

Date



Vessel Registration Form

(New Applicant)

844 West Mission Bay Drive
San Diego, CA 92109
Phone: (858) 488-9100
Fax: (858) 488-6500
Website: www.teampapo.org

Please print your company Name: _____

VESSEL PROFILE

In order to accurately input your equipment profile, provide the following information. Make additional copies as necessary.

Vessel One (Check one) ADD this vessel DELETE this vessel
Vessel Name: _____ Year: _____ Manufacturer: _____ Model: _____
Hull ID Number: _____ Documentation/State Reg Number: _____

Vessel Two (Check one) ADD this vessel DELETE this vessel
Vessel Name: _____ Year: _____ Manufacturer: _____ Model: _____
Hull ID Number: _____ Documentation/State Reg Number: _____

Vessel Three (Check one) ADD this vessel DELETE this vessel
Vessel Name: _____ Year: _____ Manufacturer: _____ Model: _____
Hull ID Number: _____ Documentation/State Reg Number: _____

Vessel Four (Check one) ADD this vessel DELETE this vessel
Vessel Name: _____ Year: _____ Manufacturer: _____ Model: _____
Hull ID Number: _____ Documentation/State Reg Number: _____

Vessel Five (Check one) ADD this vessel DELETE this vessel
Vessel Name: _____ Year: _____ Manufacturer: _____ Model: _____
Hull ID Number: _____ Documentation/State Reg Number: _____

VESSEL DOCUMENTATION

You must provide at least one of the documents listed below for each vessel named above. (If necessary, you may request a 30 day survey extension (must be in writing) - however, we must receive documentation by the 30 day deadline or your membership will be placed in "PENDING" status and all appropriate affiliates will be notified.

- Copy of Professional Vessel Survey (performed within the past 24 months with all surveyor noted corrections completed)
- Current USCG Certificate of Inspection (COI) for vessels which carry more than six passengers
- Copy of a Vessel Manufacturer Statement of Origin (MSO), if vessel is less than 12 months old

Please do not submit application package unless all items are thoroughly complete - doing so will cause processing delays

OFFICE USE ONLY Rec'd: _____ Ent: _____ Filed: _____ Ship'd: _____ Member # _____



Professional Association of Parasail Operators

2011 OSAG REVIEW MODULE

INSTRUCTIONS

The Review Module is intended to familiarize you with current OSAG Guidelines. All PAPO Members are required to complete the OSAG Review Module.

The review module will take approximately 15 minutes to complete. **Please read carefully and check all answers as 100% accuracy is required for this open book review.**

- Please answer all questions; use the answer key page provided to record the correct answer to each of the corresponding questions.
- Please return **only** the answer key page to PAPO. Please ensure that it is thoroughly completed, signed and dated.

PLEASE NOTE: Submitting an answer key page with less than 100% accuracy will cause processing delays.

2011 OSAG Review Module Answer Key

Print Name _____

INSTRUCTIONS: 1. Print your name clearly. 2. Fill in the circle that indicates the correct answer to the corresponding question. 3. Sign and Date. 4. Return this page to PAPO.

	A	B	C	D	TRUE	FALSE
1.	O	O	O	O	O	O
2.	O	O	O	O	O	O
3.	O	O	O	O	O	O
4.	O	O	O	O	O	O
5.	O	O	O	O	O	O
6.	O	O	O	O	O	O
7.	O	O	O	O	O	O
8.	O	O	O	O	O	O
9.	O	O	O	O	O	O
10.	O	O	O	O	O	O
11.	O	O	O	O	O	O
12.	O	O	O	O	O	O
13.	O	O	O	O	O	O
14.	O	O	O	O	O	O
15.	O	O	O	O	O	O
16.	O	O	O	O	O	O
17.	O	O	O	O	O	O
18.	O	O	O	O	O	O
19.	O	O	O	O	O	O

Official Use:

Date: _____

By: _____

Complete
 Incomplete
 Follow-up
 Other _____

Score: _____%

Note:

Signature _____ Date: _____



GENERAL GUIDELINES

1. **OSAG-03. OPERATOR CLASSIFICATIONS**

All operators shall be designated and/or defined as class one operators; defined as operator's who do not exceed an operational towline length of 800' or allow more than two passengers in a parasail canopy at the same time while conducting multi-passenger flight operations.

TRUE

FALSE

2. **OSAG-11. IN FLIGHT PERSONAL FLOATATION DEVICE**

At all time, all passengers participating in parasailing activities (while in flight) must wear a properly fitted USCG Type I, II or III approved life jacket.

TRUE

FALSE

3. **OSAG-09. BANNER PLANES AND AIRCRAFT**

Operator must at all time adhere to all applicable FAA rules and regulations, and;

A. shall be prepared to yield the right-of-way to aircraft.

B. shall not assume that any aircraft pilot is aware of his/her position and shall at all times attempt to maintain a minimum distance of 500 feet from all aircraft, their banners and towlines.

C. shall be prepared to immediately reduce altitude and/or steer clear of any aircraft that may appear to be following the same flight path.

D. All of the above

4. **OSAG -04. ASSUMPTION OF RISK AND RELEASE OF LIABILITY WAIVERS**

Without exception, all operators shall require_____ passengers of legal age or if a minor; a parent or legal guardian to read and sign an assumption of Risk and Release of Liability waiver and fitness to parasail prior to boarding the vessel.

- A. Most
- B. All
- C. Some

5. **OSAG-13. PASSENGER SAFETY BRIEFING**

Prior to leaving the dock, all passengers and parasail participants shall be required to view a Parasail Safety Briefing video and/or be given a written Parasail Safety Briefing handout. In addition, the crew shall give a pre-flight verbal summary of the briefing before any parasail flight activities commence. (All briefing materials should be approved by or obtained through PAPO.)

It shall be the responsibility of the_____ to ensure that the pre-flight safety briefing captures the undivided attention of all passengers and that it was instructive, informative, and clearly understood by all participants.

- A. Captain
- B. Mate
- C. Owner
- D. Passenger

6. **OSAG-08. PROXIMITY TO SHORELINE**

Operator shall at all times maintain a minimum operating distance from any surf-zone, shoreline, or fixed object, of not less than 500'. In addition, at no time shall a parasail vessel's operator allow a canopy to pass within the following distance from the shore while an onshore wind is present. (Onshore wind shall be defined as any wind direction that could potentially place a parasail vessel, canopy, or participant in contact with land in the event of the loss of vessel or systems power and/or line separation.)

0-10 mph wind _____ times the towline length.

11-15 mph wind _____ times the towline length.

16-20 mph wind _____ times the towline length.

- A. 3, 2, 1
- B. 4, 5, 6
- C. 1, 2, 3
- D. 2, 4, 6

7. **OSAG-05. CAPTAIN'S RESPONSIBILITY OF VESSEL SEAWORTHINESS**

It shall be the responsibility of the first mate in charge to make certain that the vessel is maintained and is properly equipped in a seaworthy condition. A current written log shall be kept of all mandatory daily inspections and all routine maintenance performed on vessel. Under no circumstances shall the operator and/or crew utilize any equipment outside the parameters for which it was designed and must at all times adhere to manufacturers' specifications, requirements and/or recommendations.

TRUE
FALSE

8. **OSAG-12. PASSENGER WEIGHT RESTRICTIONS**

At no time shall a passenger be allowed to participate in parasailing activities unless they meet the following requirements and only after the captain has made reasonable prior judgment that passenger payload, equipment, wind and sea conditions are conducive and are in accordance with manufacturer recommendations and/or requirements, including;

A minimum passenger payload of: _____ pounds, and a maximum passenger payload of: _____ pounds.

- A. 65, 475
- B. 105, 650
- C. 125, 575
- D. 90, 450

9. **OSAG-06. VESSEL WINCH SYSTEM USE REQUIREMENTS**

Only direct launch and recovery winch systems shall be permitted but do not have to be utilized for launch and recovery of passengers at all times while engaged in parasailing operations.

TRUE
FALSE

10. **OSAG-01. REGULATION ADHERENCE**

All PAPO members shall at all times while engaged in commercial parasailing operations comply with all adopted Operating Standards and Guidelines (OSAG), unless a special circumstance preclusion waiver has been issued.

TRUE
FALSE

11. **OSAG-10. TOWLINE LENGTH LIMITATIONS**

At no time shall any vessel's winch drum be equipped with more than ____feet of towline while conducting parasail flight operations.

- A. 1200
- B. 900
- C. 1600
- D. 1800

12. **OSAG-15. MINIMUM AGE REQUIREMENTS**

Children may participate in parasailing activities only after the captain has made reasonable prior judgment that wind and sea conditions are conducive to such activities and extreme caution should be exercised. In addition, all children under the age of _____ must wear a USCG approved, properly fitted life jacket, at all time while onboard the vessel and in-flight, also an older companion must accompany all children under the age of _____ while in flight.

- A. 12 & 8
- B. 10 & 8
- C. 8 & 12
- D. 18 & 16

13. **OSAG-02. CITY, STATE AND FEDERAL RULES AND REGULATIONS**

All operators are required to abide by all applicable local, state, and federal laws, which may include FAA and USCG requirements. Current guidelines are in addition to existing State and Federal Rules governing safe boating practices.

- TRUE**
- FALSE**

14. **OSAG-07. TOWLINE INSPECTION AND MAINTENANCE**

Towline in its entirety shall be inspected daily for damage and/or wear and if necessary shall be immediately replaced. Towline shall be kept clean and maintained in accordance with manufacturers' specifications, requirements and/or recommendations. A written log of such inspections and maintenance shall be kept at all time and; A minimum of ____' shall be trimmed from towlines bitter end within a maximum period of ____ days, every ____ flights or as may become necessary.

- A. 2ft, Seven, 400
- B. 4ft, Nine, 600
- C. 3ft, Twelve, 200
- D. 1ft, Two, 100

15. **OSAG-14. DIPPING**

Toe dipping may only be conducted under the following conditions and guidelines and only after the captain has made reasonable prior judgment to his or her ability to safely control such an activity:

- A. Only when wind and sea conditions are conducive to such activities.
- B. Deliberate dipping above the ankles or allowing a participant to touch the water during his or her flight within 200 feet from any other vessel or object; or within 50 feet of the stern of the vessel is prohibited.
- C. Both A and B

16. **OSAG-21. PRE-FLIGHT WEATHER EVALUATION**

It is the Captain's responsibility to evaluate and determine if weather conditions are favorable for parasailing. The Captain shall use all means available to make such a determination. No operator shall knowingly parasail in rain, heavy fog or during a known lightning storm within _____ miles from the parasailing area, in addition a daily weather log shall be maintained at all times.

- A. Seven
- B. Five
- C. Six
- D. Nine

17. **OSAG-30. TOWLINE REQUIREMENTS**

All commercial towlines must meet the following standards and an in-service date shall be logged whenever new line is installed.

The minimum diameter of any towline shall be _____”

The maximum length on line installed on a winch drum shall be _____ feet.

The minimum tensile strength of any towline shall be _____ lbs.

- A. 3/8, 1200, 4800
- B. 7/16, 2000, 6500
- C. 1/2, 1500, 2500

18. **OSAG-16. MULTIPLE PASSENGER FLIGHTS**

Multi-passenger flights may only be conducted under the following conditions and only after the captain has made reasonable judgment prior to each and every flight. Extreme caution shall be exercised and at no time shall there be more than three passengers in any parasail canopy. In addition;

- A. Wind and sea conditions must be conducive to such activities.
- B. Multi-passenger flight equipment must be specifically designed and professionally manufactured for commercial use. Operator must adhere to all equipment manufacturer specifications, requirements and/or recommendations.
- C. Vessel's winch system must be equipped with a functional level-winder during all multi-passenger flights.
- D. All of the above

19. **OSAG-23. WIND CONDITIONS**

It is the Captain's responsibility to evaluate and determine if weather conditions are favorable for parasailing. The Captain shall use all means available to make such a determination. Operators shall follow recommendations of equipment manufacturer with regard to canopy selection for weight and wind speeds, and no vessel shall be operated in the following conditions;

- A. When sustained wind is in excess of 20 mph/17.5 knots and/or when excessive or dangerous wind gusts are present.
- B. When the vessel is not capable of making forward way with forward winch engaged and passenger/s in tow.
- C. When the passenger or passengers in tow will not begin to sufficiently descend when forward way has been paused.
- D. All of the above

This is the end of the OSAG review module. Please review your answers as 100% accuracy is required, then sign, date and return the answer key page to PAPO.



**Credit Card Authorization Form
(AF-01)**

Please Print Clearly

Billing Information

Name on card _____
(Exactly as shown on card)

Company name _____

Card address _____

City _____ State _____ Zip _____

Country _____

Contact phone number _____
(Please provide)

Transaction Information

Credit Card Type ___ MasterCard ___ Visa ___ Amex ___ Discover

Credit Card Number _____

Expiration Date _____/_____

Credit Card Security Code _____

Location: (Last three digits on back side of Visa, MasterCard and Discover). (Printed numbers located on right, front side of American Express card).

Amount Authorized \$ _____

Authorized Signature _____ Date _____

I, hereby authorize PAPO to charge my credit card in the amount indicated above, to be applied to as payment of membership fees.

For Office Use Only		Member Number _____
Processed By _____	Date _____	Shipping: Standard/Expedite \$ _____
Authorization # _____		Company \$ _____
Note: _____		Owner/Op \$ _____
_____	Quantity (____) Captain	\$ _____
_____	Quantity (____) Mate	\$ _____
Total Amount \$ _____		Decals/Certs \$ _____